

3. Number of pages attached

ANNUAL STATEMENT FOR THE YEAR ENDED DECEMBER 31, 2012 OF THE CONDITION AND AFFAIRS OF THE

## **Martin's Point Generations, LLC**

NAIC Group Code 0000 , (Current Period)	NAIC Company Code 12545 Employer	's ID Number <u>20-4505084</u>
Organized under the Laws of Maine	, State of Domicile or Port of Er	ntry Maine
Country of Domicile US		
Licensed as business type: Life, Accident and Health [ ] Dental Service Corporation [ ] Health Maintenance Organization [ X ]	Property/Casualty [ ] Vision Service Corporation [ ] Is HMO Federally Qualified? Yes (X) No ( )	Hospital, Medical and Dental Service or Indemnity [ ] Other [ ]
Incorporated/Organized January 11, 2006	Commenced Business January 1, 2007	,
Statutory Home Office 331 Veranda Street, Portla	and, Maine 04103	
· -	(Street and Number, City or Town, State, Country and Zip Coo	de)
Main Administrative Office 331 Veranda Street, F	Portland , Maine , US 04103 (Street and Number , City or Town , State , Country and Zip Code)	207-774-5801 (Area Code) (Telephone Number)
Mail Address PO Box 9746, Portland, Maine, US		17. 0.4.)
Primary Location of Books and Records 27 N	(Street and Number or P.O. Box, City or Town, State, Country and	d Zip Code)
	(Street and Number, City or Town, State, Country 253-6224 (Area Code) (Telephone Number)	y and Zip Code)
Internet Website Address www.martinspoint.org		
Statutory Statement Contact Charles Nicholas H	Hadiaris (Name)	(Area Code) (Telephone Number) (Extension)
charles . hadiaris@martinspoint . org	(E-Mail Address)	207-253-6227 (Fax Number)
	DIRECTORS OR TRUSTEES  Michael Eric Thomas, Chair Warren Deems Alpern, MD, Vice Chair Robert Adair Moore, Secretary George Nelson Campbell, Jr, Treasurer Karen Loeb Lifford, MD Marylou Buyse, MD Raymond Eldon Durkee Daniel Kent Onion, MD Edward Charles Dupont, Jr James Alexander Hester, Jr, PhD Ronald Fitzjohn Dixon, MD David Hermon Howes, MD	
State of Maine  County of Cumberland	SS	
the absolute property of the said reporting entity, free a contained, annexed or referred to, is a full and true stat deductions therefrom for the period ended, and have been	ch depose and say that they are the described officers of said reporting entity, and that on the rep nd clear from any liens or claims thereon, except as herein stated, and that this statement, t tement of all the assets and liabilities and of the condition and affairs of the said reporting entit completed in accordance with the NAIC Annual Statement Instructions and Accounting Practices a neces in reporting not related to accounting practices and procedures, according to the best of their in	ogether with related exhibits, schedules and explanations therein by as of the reporting period stated above, and of its income and and Procedures manual except to the extent that: (1) state law may
David Hermon Howes, MD President & CEO	Jane Elizabeth Rollinson Interim Chief Financial Officer	
Subscribed and sworn to before me this day of		filling? Yes (X) No ( )

## **ASSETS**

		Current Year			Prior Year	
		1	2	3 Not Admitted	4	
		Assets	Nonadmitted Assets	Net Admitted Assets (Col 1 - Col 2)	Net Admitted Assets	
1.	Bonds (Schedule D)					
2.	Stocks (Schedule D):					
	2.1 Preferred stocks					
	2.2 Common stocks					
3.	Mortgage loans on real estate (Schedule B):					
	3.1 First liens					
	3.2 Other than first liens					
4.	Real estate (Schedule A):					
	4.1 Properties occupied by the company (less \$					
	4.2 Properties held for the production of income (less \$ encumbrances)					
	4.3 Properties held for sale (less \$encumbrances)					
5.	Cash (\$ 26,323,978 , Schedule E - Part 1) , cash equivalents (\$ , Schedule E - Part 2) and short-term investments (\$	26,934,553		26,934,553	21,352,978	
6.	Contract loans (including \$ premium notes)					
7.	Derivatives (Schedule DB)					
8.	Other invested assets (Schedule BA)					
9.	Receivables for securities					
10.	Securities lending reinvested collateral assets (Schedule DL)					
11.	Aggregate write-ins for invested assets					
12.	Subtotals, cash and invested assets (Line 1 through Line 11)	26,934,553		26,934,553	21,352,978	
13.	Title plants less \$					
14.	Investment income due and accrued					
15.	Premiums and considerations:					
	15.1 Uncollected premiums and agents' balances in the course of collection	393,295	60,757	332,538	222,321	
	15.2 Deferred premiums, agents' balances and installments booked but deferred and not yet due (including \$					
	15.3 Accrued retrospective premiums					
16.	Reinsurance:					
	16.1 Amounts recoverable from reinsurers					
	16.2 Funds held by or deposited with reinsured companies					
	16.3 Other amounts receivable under reinsurance contracts					
17.	Amounts receivable relating to uninsured plans					
18.1	Current federal and foreign income tax recoverable and interest thereon					
18.2	Net deferred tax asset					
19.	Guaranty funds receivable or on deposit					
20.	Electronic data processing equipment and software					
21.	Furniture and equipment, including health care delivery assets (\$ )					
22.	Net adjustment in assets and liabilities due to foreign exchange rates					
23.	Receivables from parent, subsidiaries and affiliates					
24.	Health care (\$ 4,370,540 ) and other amounts receivable	5,698,782	1,328,242	4,370,540	784,033	
25.	Aggregate write-ins for other than invested assets					
26.	Total assets excluding Separate Accounts, Segregated Accounts and Protected Cell Accounts (Line 12 to Line 25)	33,034,901	1,388,999	31,645,902	22,366,041	
27.	From Separate Accounts, Segregated Accounts and Protected Cell Accounts					
28.	Total (Line 26 and Line 27)	33,034,901	1,388,999	31,645,902	22,366,041	
DETAI	LS OF WRITE-INS					
1101.						
1103. 1198.	Summary of remaining write-ins for Line 11 from overflow page Totals (Line 1101 through Line 1103 plus Line 1198) (Line 11 above)					
2504						
2502.						
2503. 2598.	Summary of remaining write-ins for Line 25 from overflow page					
∠599.	Totals (Line 2501 through Line 2503 plus Line 2598) (Line 25 above)					
		ı	<u> </u>	<u> </u>	<u> </u>	

## LIABILITIES, CAPITAL AND SURPLUS

			Current Year		Prior Year
		1 Covered	2 Uncovered	3 Total	4 Total
1.	Claims unpaid (less \$ reinsurance ceded)	15,815,292		15,815,292	11,085,843
2.	Accrued medical incentive pool and bonus amounts	334,926		334,926	175,000
3.	Unpaid claims adjustment expenses	404,982		404,982	251,921
4.	Aggregate health policy reserves, including the liability of \$				
5.	Aggregate life policy reserves				
6.	Property/casualty unearned premium reserves				
7.	Aggregate health claim reserves				
8.	Premiums received in advance	219,333		219,333	264,636
9.	General expenses due or accrued	474,540		474,540	789,721
10.1	Current federal and foreign income tax payable and interest thereon (including \$				
10.2	Net deferred tax liability				
11.	Ceded reinsurance premiums payable				
12.	Amounts withheld or retained for the account of others	7,804		7,804	
13.	Remittances and items not allocated				
14.	Borrowed money (including \$				
15.	Amounts due to parent, subsidiaries and affiliates	492,808		492,808	388, 144
16.	Derivatives				
17.	Payable for securities				
18.	Payable for securities lending				
19.	Funds held under reinsurance treaties (with \$ authorized reinsurers, \$ unauthorized reinsurers and \$ certified reinsurers)				
20.	Reinsurance in unauthorized and certified (\$ ) companies				
21.	Net adjustments in assets and liabilities due to foreign exchange rates				
22.	Liability for amounts held under uninsured plans				
23.	Aggregate write-ins for other liabilities (including \$				
24.	Total liabilities (Line 1 to Line 23)	17,749,685		17,749,685	12,955,265
25.	Aggregate write-ins for special surplus funds	XXX	XXX		
26.	Common capital stock	XXX	XXX		
27.	Preferred capital stock	XXX	XXX		
28.	Gross paid in and contributed surplus	XXX	XXX	43,500,000	30,500,000
29.	Surplus notes	XXX	XXX		
30.	Aggregate write-ins for other than special surplus funds	XXX	XXX		
31.	Unassigned funds (surplus)	XXX	XXX	(29,603,783)	(21,089,224)
32.	Less treasury stock, at cost:				
	32.1	XXX	XXX		
	32.2	XXX	XXX		
33.	Total capital and surplus (Line 25 to Line 31 minus Line 32)	XXX	XXX	13,896,217	9,410,776
34.	Total liabilities, capital and surplus (Line 24 and Line 33)	xxx	XXX	31,645,902	22,366,041
DETAI	LS OF WRITE-INS				
2301. 2302.		l			
	Summary of remaining write-ins for Line 23 from overflow page				
2399.	Totals (Line 2301 through Line 2303 plus Line 2398) (Line 23 above)				
		XXX	XXX		
2502. 2503.	Cummany of remaining with ine for Line 95 from everythous page	XXX	XXX XXX		
2598. 2599.	Summary of remaining write-ins for Line 25 from overflow page Totals (Line 2501 through Line 2503 plus Line 2598) (Line 25 above)	XXX	XXX		
3001.		XXX	XXX		
3002. 3003.	Commence of conscious write ine fact ine 20 from another season	XXX	XXX		
ას98. 3099.	Summary of remaining write-ins for Line 30 from overflow page Totals (Line 3001 through Line 3003 plus Line 3098) (Line 30 above)	XXX	X X X X X X		

## STATEMENT OF REVENUE AND EXPENSES

		Curre	ent Year	Prior Year
		1	2	3
		Uncovered	Total	Total
1.	Member Months	XXX	199,950	142,392
2.	Net premium income (including \$non-health premium income)	XXX	132,098,338	86,989,481
3.	Change in unearned premium reserves and reserve for rate credits	XXX		
4.	Fee-for-service (net of \$medical expenses)	XXX		
5.	Risk revenue	XXX		
6.	Aggregate write-ins for other health care related revenues	XXX		
7.	Aggregate write-ins for other non-health revenues	XXX		
8.	Total revenues (Line 2 to Line 7)	XXX	132,098,338	86,989,481
Hospita 9.	l and Medical: Hospital/medical benefits		105 088 640	60 694 792
	·		, ,	, ,
	Other professional services			
	Outside referrals			
12.	Emergency room and out-of-area			
	Prescription drugs			
14.	Aggregate write-ins for other hospital and medical			
15.	Incentive pool, withhold adjustments, and bonus amounts			
16.	Subtotal (Line 9 to Line 15)		122,392,045	83,402,754
<b>Less:</b> 17.	Net reinsurance recoveries			
18.	Total hospital and medical (Line 16 minus Line 17)		122,392,045	83,399,291
19.	Non-health claims (net)			
20.	Claims adjustment expenses, including \$ 1,546,119 cost containment expenses		2,644,702	2,221,664
21.	General administrative expenses			13,221,643
22.	Increase in reserves for life and accident and health contracts (including \$ increase in reserves for life only)			
23.	Total underwriting deductions (Line 18 through Line 22)		139,342,450	98,842,598
24.	Net underwriting gain or (loss) (Line 8 minus Line 23)	XXX	(7,244,112)	(11,853,117)
25.	Net investment income earned (Exhibit of Net Investment Income , Line 17)			35,566
26.	Net realized capital gains (losses) less capital gains tax of \$			
27.	Net investment gains (losses) (Line 25 plus Line 26)			
28.	Net gain or (loss) from agents' or premium balances charged off [(amount recovered \$) (amount charged off \$)]			
29.	Aggregate write-ins for other income or expenses			
30.	Net income or (loss) after capital gains tax and before all other federal income taxes (Line 24 plus Line 27 plus Line 28 plus Line 29)	XXX	(7,225,948)	(11 817 551)
31	Federal and foreign income taxes incurred	XXX		` '
	Net income (loss) (Line 30 minus Line 31)	XXX	(7,225,948)	
DET	AILS OF WRITE-INS			
		X X X X X X		
0603		XXX XXX		
0698 0699		XXX		
0701 0702		X X X X X X	<b>I</b>	
0703		XXX		
0798 0799		X X X X X X		
1401 1402			<b>I</b>	
1403				
1498 1499				
2901			<b>I</b>	
2902 2903				
2998 2999				

## STATEMENT OF REVENUE AND EXPENSES (continued)

		1	2
	CAPITAL AND SURPLUS ACCOUNT	Current Veer	Dries Vees
		Current Year	Prior Year
33.	Capital and surplus prior reporting year	9,410,776	5,257,792
34.	Net income or (loss) from Line 32	(7,225,948)	(11,817,551)
35.	Change in valuation basis of aggregate policy and claims reserves		
36.	Change in net unrealized capital gains (losses) less capital gains tax of \$		
37.	Change in net unrealized foreign exchange capital gain or (loss)		
38.	Change in net deferred income tax		
39.	Change in nonadmitted assets.	(1,288,611)	(29,465)
40.	Change in unauthorized and certified reinsurance		
41.	Change in treasury stock		
42.	Change in surplus notes		
43.	Cumulative effect of changes in accounting principles		
44.	Capital Changes:		
	44.1 Paid in	13,000,000	16,000,000
	44.2 Transferred from surplus (Stock Dividend)		
	44.3 Transferred to surplus.		
45.	Surplus adjustments:		
	45.1 Paid in		
	45.2 Transferred to capital (Stock Dividend)		
	45.3 Tranferred from capital		
46.	Dividends to stockholders.		
47.	Aggregate write-ins for gains or (losses) in surplus		
48.	Net change in capital and surplus (Line 34 to Line 47)	4,485,441	4,152,984
49.	Capital and surplus end of reporting year (Line 33 plus Line 48)	13,896,217	9,410,776
DET	TAILS OF WRITE-INS		
4701	l		
4702	2.		
4703	3.		
4798	3. Summary of remaining write-ins for Line 47 from overflow page.		
4799	9. Totals (Line 4701 through Line 4703 plus Line 4798) (Line 47 above)		

## **CASH FLOW**

		1 Current Year	2 Prior Year
	Cash from Operations		
1	Premiums collected net of reinsurance	131 000 631	87 N21 NAR
2.	Net investment income	18,164	35,566
3.	Miscellaneous income	(4,834,493)	(466,272)
4.	Total (Line 1 through Line 3)	127,084,302	86,590,342
5.	Benefit and loss related payments	117,502,670	82,585,129
6. 7.	Net transfers to Separate Accounts, Segregated Accounts and Protected Cell Accounts		
8.			
10.	Total (Line 5 through Line 9)	134,615,195	97,327,554
11.	Net cash from operations (Line 4 minus Line 10)	(7,530,893)	(10,737,212)
		(, , ,	, , ,
12.	Cash from Investments  Proceeds from investments sold, matured or repaid:		
	12.1 Bonds 12.2 Stocks		
	12.3 Mortgage loans 12.4 Real estate		
	12.5 Other invested assets 12.6 Net gains or (losses) on cash, cash equivalents and short-term investments		
	12.7 Miscellaneous proceeds		
	12.8 Total investment proceeds (Line 12.1 through Line 12.7)		
13.	Cost of investments acquired (long-term only):		
	13.1 Bonds		
	13.3 Mortgage loans		
	13.4 Real estate 13.5 Other invested assets		
	13.6 Miscellaneous applications		
	13.7 Total investments acquired (Line 13.1 through Line 13.6)		
14.	Net increase (decrease) in contract loans and premium notes		
15.	Net cash from investments (Line 12.8 minus Line 13.7 minus Line 14)		
	Cash from Financing and Miscellaneous Sources		
16.	Cash provided (applied): 16.1 Surplus notes, capital notes		
	16.2 Capital and paid in surplus, less treasury stock 16.3 Borrowed funds	13,000,000	
	16.4 Net deposits on deposit-type contracts and other insurance liabilities		
	16.5 Dividends to stockholders 16.6 Other cash provided (applied)		(958,411)
17.	Net cash from financing and miscellaneous sources (Line 16.1 through Line 16.4 minus Line 16.5 plus Line 16.6)	13,112,468	15,041,589
	RECONCILIATION OF CASH, CASH EQUIVALENTS AND SHORT-TERM INVESTMENTS		
18.	Net change in cash, cash equivalents and short-term investments (Line 11 plus Line 15 plus Line 17)	5,581,575	4,304,377
19.	Cash, cash equivalents and short-term investments: 19.1 Beginning of year	24 252 070	17,048,601
	19.2 End of year (Line 18 plus Line 19.1)	26,934,553	21,352,978
Not	e: Supplemental disclosures of cash flow information for non-cash transactions:		
20.0	0001		
20.	0002 0003		
	0004 0005		
20.	0006 0007		
20.	0008		
	0009		

## **ANALYSIS OF OPERATIONS BY LINES OF BUSINESS**

	1	2	3	4	5	6	7	8	9	10
	Total	Comprehensive (Hospital and Medical)	Medicare Supplement	Dental Only	Vision Only	Federal Employees Health Benefit Plan	Title XVIII Medicare	Title XIX Medicaid	Other Health	Other Non-Heal
. Net premium income	132,098,338						132,098,338			
Change in unearned premium reserves and reserve for rate credit										
Fee-for-service (net of \$										XXX
Risk revenue										XXX
Aggregate write-ins for other health care related revenues										l xxx
Aggregate write-ins for other non-health care related revenues		l I	XXX	XXX	XXX	XXX	XXX	XXX	XXX	
Total revenues (Line 1 through Line 6)	132,098,338			7,7,7		AAA	132.098.338		\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \	
Hospital/medical benefits							105.088.640			XXX
Other professional services							103,000,040			$\begin{bmatrix} \hat{x} \hat{x} \hat{x} \hat{x} \end{bmatrix}$
Ottel professional services  Outside referrals										:
L Emergency room and out-of-area										:
2. Prescription drugs							16.757.112			l âxx
B. Aggregate write-ins for other hospital and medical										^^^
S. Aggregate write-ins for other nospital and medical							546.293			
I. Incentive pool, withhold adjustments, and bonus amounts	546,293									. XXX
5. Subtotal (Line 8 through Line 14)							122,392,045			. X X X X X X X X X X X X X X X X X X X
Net reinsurance recoveries							400 000 045			XXX
7. Total hospital and medical (Line 15 minus Line 16)					· · · · · · · · · · · · · · · · · · ·		122,392,045			
3. Non-health claims (net)		XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	
Claims adjustment expenses including \$ 1,546,119 cost containment expenses	2,644,702						2,644,702			
General administrative expenses							14,305,703			
Increase in reserves for accident and health contracts										. X X X
2. Increase in reserves for life contracts		XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	
3. Total underwriting deductions (Line 17 through Line 22)							139,342,450			
4. Net underwriting gain or (loss) (Line 7 minus Line 23)	(7,244,112)						(7,244,112)			
TAILS OF WRITE-INS										XXX
02.	I									$\begin{bmatrix} \hat{x} \hat{x} \hat{x} \hat{x} \end{bmatrix}$
03.										$\begin{bmatrix} \hat{x} \hat{x} \hat{x} \end{bmatrix}$
98. Summary of remaining write-ins for Line 5 from overflow page										XXX
99. Total (Line 0501 through Line 0503 plus Line 0598) (Line 5 above)										$\begin{bmatrix} & \hat{\chi} & \chi$
33. Total (Line 000 Fill ough Line 0000 plus Line 0000) (Line 3 above)										.   ^^^
01.		XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	
02.		XXX	XXX	XXX	XXX	XXX	l xxx l	XXX	XXX	
03.		XXX	XXX	XXX	XXX	XXX	l xxx l	XXX	XXX	
28. Summary of remaining write-ins for Line 6 from overflow page		XXX	XXX	XXX	XXX	XXX	l xxx l	XXX	XXX	
9. Total (Line 0601 through Line 0603 plus Line 0698) (Line 6 above)		XXX	XXX	XXX	XXX	XXX	l xxx l	XXX	XXX	1
o. Total (Line ood fill ough Line ood plus Line ood) (Line o above)		^^^	^^^	^ ^ ^	^^^	_ ^^^	^^^	^ ^ ^	_ ^^^	
1.										. XXX
2.	I									:
_										( XX)
13. 18. Summary of remaining write-ins for Line 13 from overflow page										
18 . Summary of remaining write-ins for Line 13 from overflow page										
									1	1 XX

## Part 1 - Premiums

	1	2	3	4
Line of Business	Direct Business	Reinsurance Assumed	Reinsurance Ceded	Net Premium Income (Column 1 plus Column 2 minus Column 3)
Comprehensive (hospital and medical)				
2. Medicare Supplement				
3. Dental only				
4. Vision only				
5. Federal Employees Health Benefits Plan				
6. Title XVIII - Medicare				
7. Title XIX - Medicaid				
8. Other health				
9. Health subtotal (Line 1 through Line 8)				
10. Life				
11. Property/casualty				
12. Totals (Line 9 to Line 11)				

	1	1	1 2 3	2	4 5	5	5 6	7	8	9	10
	1	4	٥	4	٦	U U	'	0	, ,	10	
	Total	Comprehensive (Hospital and Medical)	Medicare Supplement	Dental Only	Vision Only	Federal Employees Health Benefits Plan	Title XVIII Medicare	Title XIX Medicaid	Other Health	Other Non-Health	
Payments during the year:     1.1 Direct     1.2 Reinsurance assumed	117,116,303						117,116,303				
1.3 Reinsurance ceded											
1.4 Net	117,116,303						117,116,303				
2. Paid medical incentive pools and bonuses	386,367						386,367				
Claim liability December 31, current year from Part 2A:     3.1 Direct     3.2 Reinsurance assumed							15,815,292				
3.3 Reinsurance ceded 3.4 Net	15,815,292						15,815,292				
Claim reserve December 31, current year from Part 2D:     1 Direct											
4.2 Reinsurance assumed 4.3 Reinsurance ceded 4.4 Net											
5. Accrued medical incentive pools and bonuses, current year	334,926						334,926				
6. Net healthcare receivables (a)											
7. Amounts recoverable from reinsurers December 31, current year											
Claim liability December 31, prior year from Part 2A:     8.1 Direct     8.2 Reinsurance assumed							11,085,843				
8.3 Reinsurance ceded							11,085,843				
9.3 Reinsurance ceded											
9.4 Net	175 000										
12.2 Reinsurance assumed	121,845,752						121,845,752				
	121,845,752						121,845,752				
13. Incurred medical incentive pools and bonuses	546,293						546,293				

<sup>(</sup>a) Excludes \$ . . . . . loans or advances to providers not yet expensed

	1	2	3	4	5	6	7	8	9	10
	Total	Comprehensive (Hospital and Medical)	Medicare Supplement	Dental Only	Vision Only	Federal Employees Health Benefits Plan	Title XVIII Medicare	Title XIX Medicaid	Other Health	Other Non-Health
Reported in Process of Adjustment:										
1.1 Direct 1.2 Reinsurance assumed										
1.3 Reinsurance ceded 1.4 Net							1,372,703			
2. Incurred but Unreported:										
2.1 Direct 2.2 Reinsurance assumed 2.3 Reinsurance ceded										
2.4 Net	14,442,589									
3. Amounts Withheld from Paid Claims and Capitations:										
3.1 Direct 3.2 Reinsurance assumed 3.3 Reinsurance ceded 3.4 Net										
4. TOTALS:										
4.1 Direct 4.2 Reinsurance assumed 4.3 Reinsurance ceded 4.4 Net										

## PART 2B - ANALYSIS OF CLAIMS UNPAID - PRIOR YEAR - NET OF REINSURANCE

	Claims Paid During the Year			lity December 31 of Current Year	5	6	
Line of Business	1 On Claims Incurred Prior to January 1 of Current Year	2 On Claims Incurred During the Year	3 On Claims Unpaid December 31 of Prior Year	4 On Claims Incurred During the Year	Claims Incurred in Prior Years (Column 1 plus Column 3)	Estimated Claim Reserve and Claim Liability December 31 of Prior Year	
Comprehensive (hospital and medical)							
2. Medicare Supplement							
3. Dental Only							
4. Vision Only							
5. Federal Employees Health Benefits Plan							
5. Title XVIII - Medicare			6,892	15,808,400	12,361,782	11,085,84	
7. Title XIX - Medicaid							
3. Other health							
9. Health subtotal (Line 1 through Line 8)			6,892				
). Healthcare receivables (a)							
1. Other non-health.							
2. Medical incentive pools and bonus amounts	210,074	176,293		334,926	210,074	175,00	
3. Totals (Line 9 minus Line 10 plus Line 11 plus Line 12)			6,892		12,571,856	11,260,84	

<sup>(</sup>a) Excludes \$ . . . . . loans or advances to providers not yet expensed.

## PART 2C - DEVELOPMENT OF PAID AND INCURRED HEALTH CLAIMS (000 Omitted)

### Section A - Paid Health Claims - Title XVIII Medicare

	Cumulative Net Amounts Paid										
	1	2	3	4	5						
Year in Which Losses Were Incurred	2008	2009	2010	2011	2012						
2 2008	4,069,538	4 917 622									
2. 2009 4. 2010 5. 2011 6. 2012		X X X X X X X X X X X X	11,919,248 30,307,733 X X X X X X								

#### Section B - Incurred Health Claims - Title XVIII Medicare

	1	2	3	4	5
Year in Which Losses Were Incurred	2008	2009	2010	2011	2012
1. Prior 2. 2008 3. 2009 4. 2010 5. 2011 6. 2012	XXX	4,979,191 12,592,598 XXX XXX XXX XXX		39,754,951 84,449,822 X X X	

## Section C - Incurred Year Health Claims and Claims Adjustment Expense Ratio - Title XVIII Medicare

Years in Which Premiums Were Earned and Claims Were Incurred	1 Premiums Earned	2 Claims Payments	3 Claim Adjustment Expense Payments	4 (Column 3 divided by Column 2) Percent	5 Claim and Claim Adjustment Expense Payments (Column 2 plus 3)	6 (Column 5 divided by Column 1) Percent	7 Claims Unpaid	8 Unpaid Claims Adjustment Expenses	9 Total Claims and Claims Adjustment Expense Incurred (Column 5 plus 7 plus 8)	10 (Column 9 divided by Column 1) Percent
1. 2008 2. 2009 3. 2010 4. 2011 5. 2012	6,551 16,407 43,019 86,989 132,098	4,918 11,919 39,722 85,787 104,938	98 341 897 2,186 2,225	1.993 2.861 2.258 2.548 2.120	5,016 12,260 40,619 87,973 107,163	76.568 74.724 94.421 101.131 81.124		405	5,016 12,260 40,619 87,980 123,711	76.568 74.724 94.421 101.139 93.651

## PART 2C - DEVELOPMENT OF PAID AND INCURRED HEALTH CLAIMS (000 Omitted)

### Section A - Paid Health Claims - Grand Total

		Cumulative Net Amounts Paid					
	1 2		3	4	5		
Year in Which Losses Were Incurred	2008	2009	2010	2011	2012		
2 2008	4,069,538	4 917 622					
2. 2009 4. 2010 5. 2011 6. 2012		X X X X X X X X X X X X	11,919,248 30,307,733 X X X X X X				

### Section B - Incurred Health Claims - Grand Total

		Sum of Cumulative Net Amount Paid and Clair	Pool and Bonuses Outstanding at End of Year		
	1	2	3	4	5
Year in Which Losses Were Incurred	2008	2009	2010	2011	2012
1. Prior	5,026,294	4,979,191			
3. 2009 4. 2010 5. 2011 6. 2012	XXX XXX XXX XXX			39,754,951 84,449,822 X X X	

## Section C - Incurred Year Health Claims and Claims Adjustment Expense Ratio - Grand Total

Years in Which Premiums Were Earned and Claims Were Incurred	1 Premiums Earned	2 Claims Payments	3 Claim Adjustment Expense Payments	4 (Column 3 divided by Column 2) Percent	5 Claim and Claim Adjustment Expense Payments (Column 2 plus 3)	6 (Column 5 divided by Column 1) Percent	7 Claims Unpaid	8 Unpaid Claims Adjustment Expenses	9 Total Claims and Claims Adjustment Expense Incurred (Column 5 plus 7 plus 8)	10 (Column 9 divided by Column 1) Percent
1. 2008 2. 2009 3. 2010 4. 2011 5. 2012	6,551 16,407 43,019 86,989 132,098	4,918 11,919 39,722 85,787 104,938	98 341 897 2,186 2,225	1.993 2.861 2.258 2.548 2.120	5,016 12,260 40,619 87,973 107,163	76.568 74.724 94.421 101.131 81.124		405	5,016 12,260 40,619 87,980 123,711	76.568 74.724 94.421 101.139 93.651

# Page 13 Underwriting and Investment Exhibit, Part 2D NONE

## PART 3 - ANALYSIS OF EXPENSES

174(10 744	3 - ANALTSIS OF EXPENSES		2		
	Claim Adjustme	ent Expenses	3	4	5
	1	2			
	Cost Containment Expenses	Other Claim Adjustment Expenses	General Administrative Expenses	Investment Expenses	Total
Rent (\$					
Salaries, wages and other benefits					
3. Commissions (less \$		•			
Legal fees and expenses					
•					,
·					
7. Traveling expenses					
8. Marketing and advertising					, , , ,
9. Postage, express, and telephone					, ,
10. Printing and office supplies	. ,	, .	.,		,
11. Occupancy, depreciation and amortization	, , , , , , , , , , , , , , , , , , ,		, i		
12. Equipment		221	· I		,
13. Cost or depreciation of EDP equipment and software					,
14. Outsourced services including EDP, claims, and other services					2,140,874
15. Boards, bureaus and association fees			,		1,391
16. Insurance, except on real estate					125,134
17. Collection and bank service charges			120,979	3,251	124,230
18. Group service and administration fees					
19. Reimbursements by uninsured accident and health plans					
20. Reimbursements from fiscal intermediaries					
21. Real estate expenses					
22. Real estate taxes					
23. Taxes, licenses and fees:					
23.1 State and local insurance taxes					
23.2 State premium taxes					
23.3 Regulator authority licenses and fees			69,879		69,879
23.4 Payroll taxes	82,825	23,104	300,646		406,575
23.5 Other (excluding federal income and real estate taxes)			76,760		76,760
24. Investment expenses not included elsewhere					
25. Aggregate write-ins for expenses					
26. Total expenses incurred (Line 1 to Line 25)					, ,
27. Less expenses unpaid December 31, current year					879,522
28. Add expenses unpaid December 31, prior year		251,921	789,721		1,041,642
29. Amounts receivable relating to uninsured accident and health plans, prior year					
30. Amounts receivable relating to uninsured accident and health plans, current year					
31. Total expenses paid (Line 26 minus Line 27 plus Line 28 minus Line 29 plus Line 30)	1,546,119	945,522	14,620,884	3,251	17,115,776
DETAILS OF WRITE-INS					
2501.					
2502.					
2503.					
2598. Summary of remaining write-ins for Line 25 from overflow page					
2599 . Totals (Line 2501 through Line 2503 plus Line 2598) (Line 25 above)					

## **EXHIBIT OF NET INVESTMENT INCOME**

	1	2
	Collected During Year	Earned During Year
1.1       Bonds exempt from U.S. tax         1.2       Other bonds (unaffiliated)         1.3       Bonds of affiliates         2.1       Preferred stocks (unaffiliated)         2.11       Preferred stocks (unaffiliated)         2.2       Common stocks (unaffiliated)         2.21       Common stocks of affiliates         3.       Mortgage loans         4.       Real estate         5.       Contract loans         6.       Cash, cash equivalents and short-term investments         7.       Derivative instruments         8.       Other invested assets	(a) (a) (b) (b) (c) (d) (d) (e) 21,415 (f)	21,415
10. Total gross investment income  11. Investment expenses 12. Investment taxes, licenses and fees, excluding federal income taxes 13. Interest expense 14. Depreciation on real estate and other invested assets 15. Aggregate write-ins for deductions from investment income 16. Total deductions (Line 11 through Line 15) 17. Net investment income (Line 10 minus Line 16)		(g) (h)
0998. Summary of remaining write-ins for Line 9 from overflow page		
1501. 1502. 1503. 1598. Summary of remaining write-ins for Line 15 from overflow page. 1599. Totals (Line 1501 through Line 1503 plus Line 1598) (Line 15 above).		
(a) Includes \$ accrual of discount less \$ amortization of premium and less \$ paid for accrued interest on purchases. (b) Includes \$ accrual of discount less \$ amortization of premium and less \$ paid for accrued dividends on purchases. (c) Includes \$ accrual of discount less \$ amortization of premium and less \$ paid for accrued dividends on purchases. (d) Includes \$ accrual of discount less \$ amortization of premium and less \$ for company's occupancy of its own buildings; and excludes \$ accrual of discount less \$ amortization of premium and less \$ accrual of discount less \$ amortization of premium and less \$ accrual of discount less \$ amortization of premium and less \$ accrual of discount less \$ accrual of discount less \$ amortization of premium and less \$ accrual of discount less \$ amortization	inve	estment ed and rest

## **EXHIBIT OF CAPITAL GAINS (LOSSES)**

	1	2	3	4	5
	Realized Gain (Loss) on Sales or Maturity	Other Realized Adjustments	Total Realized Capital Gain (Loss) (Col. 1 + Col. 2)	Change in Unrealized Capital Gain (Loss)	Change in Unrealized Foreign Exchange Capital Gain (Loss)
1. U.S. Government bonds 1.1 Bonds exempt from U.S. tax 1.2 Other bonds (unaffiliated) 1.3 Bonds of affiliates 2.1 Preferred stocks (unaffiliated) 2.11 Preferred stocks of affiliates 2.2 Common stocks (unaffiliated) 2.21 Common stocks of affiliates 3. Mortgage loans 4. Real estate 5. Contract loans 6. Cash, cash equivalents and short-term investments 7. Derivative instruments 8. Other invested assets 9. Aggregate write-ins for capital gains (losses) 10. Total capital gains (losses)					
DETAILS OF WRITE-INS 0901 0902 0903 0998. Summary of remaining write-ins for Line 9 from overflow page 0999. Totals (Line 0901 through Line 0903 plus Line 0998) (Line 9 above)					

## **EXHIBIT OF NONADMITTED ASSETS**

		1	2	3
		Current Year Total Nonadmitted Assets	Prior Year Total Nonadmitted Assets	Change in Total Nonadmitted Assets (Col.2 - Col.1)
1.	Bonds (Schedule D)			
	Stocks (Schedule D):			
0	2.2 Common stocks			
٥.	Mortgage loans on real estate (Schedule B): 3.1 First liens			
4.	Real estate (Schedule A):			
	4.1 Properties occupied by the company			
	4.2 Properties held for the production of income			
-	4.3 Properties held for sale			
5. 6.	Cash (Schedule E-Part 1), cash equivalents (Schedule E-Part 2) and short-term investments (Schedule DA)			
	Derivatives (Schedule DB)			
	Receivables for securities			
10.	Securities lending reinvested collateral assets (Schedule DL)			
11.	Aggregate write-ins for invested assets			
12.	Subtotals , cash and invested assets (Line 1 to Line 11) Title plants (for Title insurers only)			
14.				
	Premiums and considerations:			
	15.1 Uncollected premiums and agents' balances in the course of collection	60,757		(42, 187)
	15.2 Deferred premiums, agents' balances and installments booked but deferred and not yet due			
40				
16.	Reinsurance: 16.1 Amounts recoverable from reinsurers			
	16.2 Funds held by or deposited with reinsured companies			
	16.3 Other amounts receivable under reinsurance contracts			
17.	Amounts receivable relating to uninsured plans			
18.1	Current federal and foreign income tax recoverable and interest thereon			
	Guaranty funds receivable or on deposit			
	Electronic data processing equipment and software  Furniture and equipment, including health care delivery assets			
	Net adjustment in assets and liabilities due to foreign exchange rates			
23.	Receivable from parent, subsidiaries and affiliates			
24.	Health care and other amounts receivable		81,818	(1,246,424)
25.	Aggregate write-ins for other than invested assets			
26.	Total assets excluding Separate Accounts, Segregated Accounts and Protected Cell Accounts (Line 12 to Line 25)	4 200 000	400 200	(4 000 044)
27	From Separate Accounts, Segregated Accounts and Protected Cell Accounts			(1,288,011)
21.	Troni ocparate Accounts, ocgregated Accounts and Frotested och Accounts			
28.	Total (Line 26 and Line 27)		100,388	(1,288,611)
DETA	ILS OF WRITE-INS			
1103.				
1198. 1100				
1199.	Totals (Fille 1101 tillough Fille 1103 bins Fille 1130) (Fille 11300A6)			
2501				
2502.				
2598.	Summary of remaining write-ins for Line 25 from overflow page Totals (Line 2501 through Line 2503 plus Line 2598) (Line 25 above)			
	Totals (Line Zout Infolian Line Zous nius Line Zous) (Line Zo above)	l	l	

## **EXHIBIT 1 - ENROLLMENT BY PRODUCT TYPE FOR HEALTH BUSINESS ONLY**

			Total Members at End of			6
	1	2	3	4	5	
Source of Enrollment	Prior Year	First Quarter	Second Quarter	Third Quarter	Current Year	Current Year Member Months
Health Maintenance Organizations	889	1,080			1,217	
Provider Service Organizations						
Preferred Provider Organizations						19,079
4. Point of Service	10,354	12,970	13,813	14,604	15,485	
5. Indemnity Only						
6. Aggregate write-ins for other lines of business						
7. Total	12,836		16,517			199,950
DETAILS OF WRITE-INS 0601						
0602						
0603						
0698. Summary of remaining write-ins for Line 6 from overflow page						
0699 . Totals (Line 0601 through Line 0603 plus Line 0698) (Line 6 above)						

#### 1. Summary of Significant Accounting Policies

#### A. Accounting Practices

The accompanying financial statements of Martin's Point Generations, LLC (the "Company") have been prepared in conformity with the National Association of Insurance Commissioners ("NAIC") *Annual Statement Instructions* and in accordance with accounting practices prescribed or permitted by the NAIC *Accounting Practices and Procedures Manual*, subject to any deviations prescribed or permitted by the Maine Bureau of Insurance (the "Bureau"). There were no deviations from NAIC prescribed or permitted by the Bureau in 2011 or 2012.

#### **B.** Use of Estimates in the Preparation of the Financial Statements

Preparation of financial statements requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates.

#### C. Accounting Policies

Expenses incurred in connection with acquiring new insurance business, including acquisition costs such as sales commissions, are charged to operations as incurred. Premiums paid by subscribers prior to the effective date are recorded on the balance sheet as advance premiums and subsequently credited to income as earned during the coverage period.

In addition, the Company uses the following accounting policies:

- (1) Short-term investments are stated at amortized cost.
- (2) The Company does not have any bonds.
- (3) The Company does not have any common stock.
- (4) The Company does not have any preferred stock
- (5) The Company does not have any mortgage loans.
- (6) The Company does not have any loan-backed securities.
- (7) The Company does not have any investments in subsidiaries, controlled or affiliated companies.
- (8) The Company does not have investments in joint ventures, partnerships or limited liability companies.
- (9) The Company does not have any derivative instruments.
- (10) The Company does not have any premium deficiency.
- (11) The Company's reported unpaid claims are based on adjudicated claims in process of settlement. The amount of unreported claims is based on actuarial estimates. The claims adjustment expenses are estimated at approximately 2% of unpaid claims. Liabilities for unpaid claims and claims adjustment expense are based on assumptions and estimates, and while management believes such estimates are reasonable, the ultimate liability may be in excess of or less than the amount provided.
- (12) The Company does not have any capital assets and therefore no capitalization policy.
- (13) The Company records pharmaceutical rebate receivables as a nonadmitted asset.

#### 2. Accounting Changes and Corrections of Errors

A. Correction of Errors: Not applicable

### 3. Business Combinations and Goodwill

A. Statutory Purchase Method: Not applicable

B. Statutory Merger: Not applicable

C. Assumption Reinsurance: Not applicable

D. Impairment Loss: Not applicable

## 4. Discontinued Operations

The Company had no operations that were discontinued during 2012.

#### 5. Investments

#### A. Mortgage Loans, including Mezzanine Real Estate Loans

The Company has no investments in mortgage loans, including Mezzanine Real Estate Loans.

#### **B.** Debt Restructuring

The Company has no invested assets that are restructured debt.

### C. Reverse Mortgages

The Company has no investments in reverse mortgages.

#### D. Loan-Backed Securities

The Company has no loan – backed securities.

#### E. Repurchase Agreements and/or Security Lending Transactions

The Company has no repurchase agreements or security lending transactions at December 31, 2012.

#### F. Real Estate

- (1) The Company has no investment real estate.
- (2) The Company does not engage in retail land sales operations.

#### G. Low-Income Housing Tax Credit

The Company has no Low-Income Housing Tax Credits

#### 6. Joint Ventures, Partnerships and Limited Liability Companies

- A. The Company has no investments in joint ventures, partnerships or limited liability companies.
- **B.** Not applicable.

#### 7. Investment Income

A. Accrued investment income would be excluded from investment income on the following basis:

Bonds -- where interest is in default, accrued interest on bonds is ineligible for amortization.

- B. The Company did not accrue investment income that was nonadmitted at December 31, 2012.
- 8. Derivative Instruments: None
- 9. Income Taxes: The Company is not subject to Federal Income taxes.
  - A. Not applicable
  - **B.** Not applicable
  - C. Not applicable
  - **D.** Not applicable
  - E. Not applicable
  - F. Not applicable

#### 10. Information Concerning Parent, Subsidiaries, Affiliates and Other Related Parties

#### A., B. & C. Nature of the relationship and transactions involved

The Company is organized as a Maine limited liability company and licensed to transact business as a Medicare Advantage Health Maintenance Organization. The Company is a wholly-owned subsidiary of Martin's Point Health Care, Inc. (the "Parent") a Maine non-profit corporation. During 2011 and 2012 the Parent invested \$16,000,000 and \$13,000,000, respectively, in the Company.

On December 31, 2011the three medical parctices of Martin's Point Health Care, Inc. (MPHC) (Evergreen Woods Primary Care, Martin's Point Medical Group and Bowdoin Medical Group) ceased all business operations as affiliated LLCs and were consolidated into MPHC operations on January 1, 2012. The activities of the LLCs are currently limited to winding up their business affairs and will be dissolved in accordance with the applicable provisions of Maine law.

#### D. Amounts Due to or from Related Parties

At December 31, 2012, the Company reported \$492,808 due to its Parent. The payable is for current items generated in 2012 and will be settled in 2013.

### E. Guarantees or Contingencies for Related Parties

The Company did not enter into guarantees or undertakings for the benefit of a related party that would result in a material contingent exposure of the Company's assets or liabilities.

### F. Management, Service Contracts, Cost Sharing Arrangements

The Company has a Management Services Agreement with its Parent, whereby they will perform all of the Company's obligations under the Center for Medicare & Medicaid Services (CMS) Contract and will administer the Medicare Advantage Plan on the Company's behalf, in accordance with the CMS Contract.

The Company purchases certain marketing, administrative and managerial services under an Operating Agreement with its Parent. For purposes of the Underwriting and Investment Exhibit Part 3, these fees are allocated to the individual line items in the same manner as the direct expenses incurred by the Parent.

Included in the Underwriting and Investment Exhibit Part 3, is \$6,798,300 in net management fees from its Parent during 2012. Management fees for 2011 were \$5,695,680.

- G. Nature of Relationships that Could Affect Operations: None
- H. Amount Deducted for Investment in Upstream Company: Not applicable
- I. Detail of Investments in Affiliates Greater than 10% of Admitted Assets: Not applicable
- J. Write-down for Impairments of Investments in Subsidiary, Controlled or Affiliated Companies: Not Applicable
- K. Investment in Foreign Insurance: Not Applicable
- L. Investment in Downstream Noninsurance Holding Company: Not Applicable

#### 11. Debt

#### A. Capital Notes

The Company had no capital notes outstanding at December 31, 2012.

#### A. All Other Debt

The Company had no other debt outstanding at December 31, 2012.

- 12. Retirement Plans, Deferred Compensation, Postemployment Benefits and Compensated Absences and Other Postretirement Benefit Plans:
  - A Defined Benefit Plan: Not applicable
  - **B. Defined Contribution Plan:** Not applicable
  - C. Multi-employer Plan: Not applicable
  - **D.** Consolidated/Holding Company Plans:

The Company participates in a defined contribution plan for employees, sponsored by its parent company Martin's Point Health Care, Inc. Under the plan, the Company contributes 3% of eligible earnings to employees accounts and matches 50% of employees' contributions, to a maximum of an additional 3% of eligible earnings. Expense under the plan are recorded as incurred and was \$84,497and \$70,564 for 2012 and 2011, respectively.

- E. Postemployment Benefits and Compensated Absences: Not applicable
- F. Impact of Medicare Modernization Act on Postretirement Benefits: Not Applicable
- 13. Capital and Surplus, Shareholders' Dividend Restrictions and Quasi-Reorganizations
  - (1) The Company has no common stock.
  - (2) The Company has no preferred stock.
  - (3) The Company is not a stock company and is not subject to dividend restrictions.
  - (4) As noted above, no dividends were paid.
  - (5) Company is not a stock company and is not subject to dividend restrictions.
  - (6) Unassigned surplus funds are not restricted.
  - (7) There have been no advances to surplus.
  - (8) There are no shares of stock held for special purposes.
  - (9) The Company has no special surplus funds.

- (10) The Company has no surplus adjustments due to cumulative unrealized losses.
- (11) The Company has not issued any surplus notes or debentures or similar obligations.
- (12) The Company had no restatements due to prior quasi-reorganizations.
- (13) The Company has not been involved in any quasi-reorganizations during the past 10 years.

#### 14. Contingencies

#### A. Contingent Commitments

The Company has no contingent commitments.

#### **B.** Assessments

The Company is subject to guaranty fund by the state in which it writes business. Guaranty fund assessments are accrued at the time of insolvencies.

#### C. Gain Contingencies

The Company has no gain contingencies.

#### D. Claims related Extra Contractual Obligations and Bad Faith Losses Stemming from Lawsuits

The Company has no lawsuits on claims in 2012.

#### E. All Other Contingencies

The Company has no other contingencies and has no assets that it considers to be impaired.

#### 15. Leases

#### A. Lessee Leasing Arrangements

- 1. The Company has not entered into any operating leases.
- 2. The Company has no rental commitments.
- 3. The Company is not involved in any sales leaseback transactions.

#### **B** Lessor Leasing Arrangements

- 1. The Company has not entered into any operating leases.
- 2. The Company has not entered into any leveraged leases.

## 16. Information About Financial Instruments With Off-Balance Sheet Risk And Financial Instruments With Concentrations of Credit Risk

The Company has no financial instruments with off-balance sheet risk.

## 17. Sale, Transfer and Servicing of Financial Assets and Extinguishments of Liabilities

- A. Transfers of receivables reported as Sales: Not Applicable
- B. Transfer and Servicing of Financial Assets: Not applicable
- C. Wash Sales: The Company had no Wash Sales during the period.

## 18. Gain or Loss to the Reporting Entity from Uninsured Plans and the Uninsured Portion of Partially Insured Plans

- A. ASO Plans: Not applicable
- B. ASC Plans: Not Applicable
- C. Medicare or Similarly Structured Cost Based Reimbursement Contract: Not applicable

## 19. Direct Premium Written/Produced by Managing General Agents/Third Party Administrators

No premiums were written by managing general agents or third party administrators during the period.

### 20. Fair Value Measurements: Not applicable

#### 21. Other Items

A. Extraordinary Items: None

B. Troubled Debt Restructuring: Not applicable

C. Other Disclosures: None

**D.** Uncollectible Premiums Receivable: The Company has no material nonadmitted assets for uncollected premiums that are over 90 days past due.

E. Business Interruption Insurance Recoveries: None

F. State Transferable Tax Credits: Not Applicable

G. Subprime Mortgage Related Risk Exposure: The Company has no Subprime Mortgages.

H. Retained Assets: The Company has no retained assets.

#### 22. Events Subsequent

The State of New Hampshire granted the Company a health maintenance organization license (HMO), restricted to Medicare Advantage, on May 3, 2012. Starting in 2013 Hillsborough and Strafford counties were added to our service area.

The State of New Hampshire requires a minimum capital and surplus for an HMO of \$6,000,000. At December 31, 2012, the Company has a surplus of \$13,896,217.

#### 23. Reinsurance

#### A. Ceded Reinsurance Report

#### **Section 1 - General Interrogatories**

1. Are any of the reinsurers, listed in Schedule S as non-affiliated, owned in excess of 10% or controlled, either directly or indirectly, by the Company or by any representative, officer, trustee, or director of the Company?

Yes () No (X)

2. Have any policies issued by the Company been reinsured with a company chartered in a country other than the United States (excluding U.S. Branches of such companies) that is owned in excess of 10% or controlled directly or indirectly by an insured, a beneficiary, a creditor or an insured or any other person not primarily engaged in the insurance business?

Yes ( ) No (X)

## Section 2 - Ceded Reinsurance Report - Part A

1. Does the reporting entity have any reinsurance agreements in effect under which the reinsurer may unilaterally cancel any reinsurance for reasons other than for nonpayment of premiums or other similar credits?

Yes() No(X)

2. Does the Company have any reinsurance agreements in effect such that the amount of losses paid or accrued through the statement date may result in a payment to the reinsurer of amounts that, in aggregate and allowing for offset of mutual credits from other reinsurance agreements with the same reinsurer, exceed the total direct premium collected under the reinsured policies?

Yes () No (X)

#### Section 3 - Ceded Reinsurance Report - Part B

1. What is the estimated amount of the aggregate reduction in surplus, (for agreements other than those under which the reinsurer may unilaterally cancel for reasons other than for nonpayment of premium or other similar credits that are reflected in Section 2 above) of termination of ALL reinsurance agreements, by either party, as of the date of this statement?

None

2. Have any new agreements been executed or existing agreements amended, since January 1 of the year of this statement, to include policies or contracts that were in force or which had existing reserves established by the Company as of the effective date of the agreement?

Yes () No (X)

#### B. Uncollectible Reinsurance

The Company has no uncollectible reinsurance.

## C. Commutation of Ceded Reinsurance

The Company has not commuted any ceded reinsurance during the period.

#### 24. Retrospectively Rated Contracts & Contracts Subject to Redetermination

- A. Not applicable
- **B**. Not applicable
- C. Not applicable

### 25. Change in Incurred Claims and Claims Adjustment Expenses

Reserves as of December 31, 2011 were \$11,337,764. As of December 31, 2012, \$12,635,630 has been paid for incurred claims and claim adjustment expenses attributable to insured events of the prior year. Reserves remaining for prior years are \$7,068 as a result of re-estimation of unpaid claims and claim adjustment expenses. Therefore, there has been \$1,304,934 unfavorable prior-year development since December 31, 2011 to December 31, 2012. The increase is generally the result of ongoing analysis of recent loss development trends. Original estimates are increased or decreased, as additional information becomes known regarding individual claims.

- 26. Intercompany Pooling Arrangements: Not applicable
- 27. Structured Settlements: Not applicable
- 28. Health Care Receivables
  - **A. Pharmaceutical Rebate Receivables**: The Company records Pharmaceutical Rebates Receivables as a nonadmitted asset.
  - B. Risk Sharing Receivables: Not applicable
- **29. Participating Policies:** Not applicable
- 30. Premium Deficiency Reserves: Not applicable
- **31. Anticipated Salvage and Subrogation:** The Company does not include an estimate of salvage or subrogation in its determination of its liability for unpaid claims. During 2012 the Company recovered \$70,217 in subrogated claims.

## GENERAL

1.1	Is the reporting entity a member of an Insurance Holding Company System consisting of two or more affiliated persons, one or more of which is an insurer?	Yes (X) No ( )
1.2	If yes, did the reporting entity register and file with its domiciliary State Insurance Commissioner, Director or Superintendent, or with such regulatory official of the state of domicile of the principal insurer in the Holding Company System, a registration statement providing disclosure substantially similar to the standards adopted by the National Association of Insurance Commissioners (NAIC) in its Model Insurance Holding Company System Regulatory Act and model regulations pertaining thereto, or is the reporting entity subject to standards and disclosure requirements substantially similar to those required by such Act and regulations?	Yes (X) No ( ) N/A ( )
1.3	State Regulating?	Maine
2.1	Has any change been made during the year of this statement in the charter, by-laws, articles of incorporation, or deed of settlement of the reporting entity?	Yes ( ) No (X)
2.2	If yes, date of change:	
3.1	State as of what date the latest financial examination of the reporting entity was made or is being made.	12/31/2011
3.2	State the as of date of the latest financial examination report became available from either the state of domicile or the reporting entity. This date should be the date of the examined balance sheet and not the date the report was completed or released.	12/31/2011
3.3	State as of what date the latest financial examination report became available to other states or the public from either the state of domicile or the reporting entity. This is the release date or completion date of the examination report and not the date of the examination (balance sheet date).	12/07/2012
3.4	By what department or departments? State of Maine, Bureau of Insurance	
3.5	Have all financial statement adjustments within the latest financial examination report been accounted for in a subsequent financial statement filed with Departments?	Yes ( ) No ( ) N/A (X)
3.6	Have all of the recommendations within the latest financial examination report been complied with?	Yes ( ) No ( ) N/A (X)
4.1	During the period covered by this statement, did any agent, broker, sales representative, non-affiliated sales/service organization or any combination thereof under common control (other than salaried employees of the reporting entity) receive credit or commissions for or control a substantial part (more than 20 percent of any major line of business measured on direct premiums) of:	
	4.11 sales of new business? 4.12 renewals?	Yes ( ) No (X) Yes ( ) No (X)
4.2	During the period covered by this statement, did any sales/service organization owned in whole or in part by the reporting entity or an affiliate, receive credit or commissions for or control a substantial part (more than 20 percent of any major line of business measured on direct premiums) of:	
	4.21 sales of new business? 4.22 renewals?	Yes ( ) No (X) Yes ( ) No (X)

## GENERAL

1 Has the reporting entity been a party to a merger or consolidation during the period covered by this statement?					Yes ( ) No (X)	
.2 If yes, provid	le the name of entity, the NAIC company code, and	state of domicile for any entity that has ceased to	exist as a result of the merge	er or consolidation	١.	
	1 Name of Entity	NA	2 IC Company Code		3 State of Domicile	
			w . r . i . )			
1 Has the repo entity during	rting entity had any Certificates of Authority, license the reporting period?	ss or registrations (including corporate registration	i, if applicable) suspended or	revoked by any g	governmental	Yes ( ) No (X
2 If yes, give fu	ull information:					
1 Does any for	eign (non-United States) person or entity directly or	indirectly control 10% or more of the reporting en	tity?			Yes ( ) No (X)
2 If yes,	If yes, 7.21 State the percentage of foreign control;					
	7.22 State the nationality	(s) or entity(s); or if the entity is a mutual or recip dentify the type of entity(s) (e.g., individual, cor	rocal, the nationality of its manager	anager or ager or attorney-ir	n-fact)	
	1	, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,	portain, goronmon, mans	2		
	Nationality			Type of Entity	/	
Is the compan	y a subsidiary of a bank holding company regulated	•				Yes ( ) No
	8.1 is yes, please identify the name of the bank hol					
If response to	8.1 is yes, please identify the name of the bank hologonia.  y affiliated with one or more banks, thrifts or securit					Yes ( ) No
If response to Is the compan If response to services agent		ies firms?  (city and state of the main office) of any any affilice of the Comptroller of the Currency (OCC), the	ates regulated by a federal fir Federal Deposit Insurance C	nancial regulatory Porporation (FDIC	;) and the	Yes ( ) No
If response to Is the compan If response to services agent	y affiliated with one or more banks, thrifts or securit  8.3 is yes, please provide the names and locations by [i.e. the Federal Reserve Board (FRB), the Offi	ies firms?  (city and state of the main office) of any any affilice of the Comptroller of the Currency (OCC), the	ates regulated by a federal fir Federal Deposit Insurance C 3 FRB	nancial regulatory torporation (FDIC 4 OCC	and the 5 FDIC	Yes ( ) No (

## **GENERAL**

9.		d address of the independent certified public accountant or adoleyes, 280 Fore Street, Portland, Maine 04112-0507	ccounting firm retained to conduct the annual audit?	
10.1	Has the insurer beer in Section 7H of the	granted any exemptions to the prohibited non-audit services Annual Financial Reporting Model Regulation (Model Audit Ru	provided by the certified independent public accountant requirements as allowed lle), or substantially similar state law or regulation?	Yes ( ) No (X)
10.2		.1 is yes, provide information related to this exemption:		
10.3	Has the insurer beer		the Annual Financial Model Reporting Model Regulation as allowed for in Section 17A	Yes ( ) No (X)
10.4		.3 is yes, provide information related to this exemption:		
10.5	Has the reporting enti	ty established an Audit Committee in compliance with domicili	ary state insurance laws?	Yes (X) No ( ) N/A (
10.6		.5 is no or n/a, please explain:		
11.	of the individual prov	iding the statement of actuarial opinion/certification?	y or actuary/consultant associated with an actuarial consulting firm) 0 La Jolla Village Drive, Suite 700, San Diego, CA 92122-1249	
12.1	Does the reporting e	ntity own any securities of a real estate holding company or o	therwise hold real estate indirectly?	Yes ( ) No (X)
	12.11 Name of rea	l estate holding company		
	12.12 Number of p	arcels involved		
	12.13 Total book/a	djusted carrying value		\$
12.2	If yes, provide expla	nation		
13.	FOR UNITED STATE	ES BRANCHES OF ALIEN REPORTING ENTITIES ONLY:		
		s have been made during the year in the United States manag	er or the United States trustees of the reporting entity?	
		ement contain all business transacted for the reporting entity		Yes ( ) No ( )
	13.3 Have there be	een any changes made to any of the trust indentures during th	e year?	Yes ( ) No ( )
	13.4 If answer to (1	3.3) is yes, has the domiciliary or entry state approved the cl	nanges?	Yes ( ) No ( ) N/A (X
14.1	similar functions) of (a) Honest and eth (b) Full, fair, accu (c) Compliance wi (d) The prompt int	rs (principal executive officer, principal financial officer, princ the reporting entity subject to a code of ethics, which include iical conduct, including the ethical handling of actual or appar rate, timely and understandable disclosure in the periodic rep th applicable governmental laws, rules and regulations; ernal reporting of violations to an appropriate person or perso for adherence to the code.	s the following standards? ent conflicts of interest between personal and professional relationships; oorts required to be filed by the reporting entity;	Yes (X) No ( )
14.11	If the response to 1	4.1 is No, please explain:		
14.2	Has the code of eth	ics for senior managers been amended?		Yes (X) No ( )
14.21		4.2 is Yes, provide information related to amendment(s).	g employees against GAO and OIG exclusion and sanctions list and provided employees with requirements for	participating in Social Media.
14.3	•	s of the code of ethics been waived for any of the specified of		Yes ( ) No (X)
14.31		4.3 is Yes, provide the nature of any waiver(s).		
15.1	Is the reporting enti		surance where the issuing or confirming bank is not on the SVO Bank List?	Yes ( ) No (X)
15.2	2 If the response to 1 the Letter of Credit	5.1 is yes, indicated the American Bankers Association (ABA and describe the circumstances in which the Letter of Credit in	s) Routing Number and the name of issuing or confirming bank of is triggered.	
	1 American Bankers	2	3	4
P	Association (ABA) Routing Number	Issuing or Confirming Bank Name	Circumstances That Can Trigger the Letter of Credit	Amount

### BOARD OF DIRECTORS

16. Is the purchase or sale of all investments of the reporting entity passed upon either by the board of directors or a subordinate committee thereof?

Yes (X) No ( )

17.	Does the reporting entity keep a complete permanent record of the proceedings of its board of directors and all subcomplete permanent record of the proceedings of its board of directors and all subcomplete permanent record of the proceedings of its board of directors and all subcomplete permanent record of the proceedings of its board of directors and all subcomplete permanent record of the proceedings of its board of directors and all subcomplete permanent record of the proceedings of its board of directors and all subcomplete permanent record of the proceedings of its board of directors and all subcomplete permanent record of the proceedings of its board of directors and all subcomplete permanent record of the proceedings of its board of directors and all subcomplete permanent record of the proceedings of its board of directors and all subcomplete permanent record of the proceedings of the p	ordinate	e committees thereof?	Yes (X) No ( )
18.	Has the reporting entity an established procedure for disclosure to its board of directors or trustees of any material any of its officers, directors, trustees, or responsible employees that is in conflict or is likely to conflict with the officers.	interest cial duti	or affiliation on the part of ies of such person?	Yes (X) No ( )
	FINANCIAL			
19.	Has this statement been prepared using a basis of accounting other than Statutory Accounting Principles (e.g., Ge	enerally	Accepted Accounting Principles)?	Yes ( ) No (X)
20.1		20.12	To directors or other officers To stockholders not officers Trustees, supreme or grand (Fraternal only)	\$ \$
20.2	Total amount of loans outstanding at end of year (inclusive of Separate Accounts, exclusive of policy loans):			
		20.22	To directors or other officers To stockholders not officers Trustees, supreme or grand (Fraternal only)	\$ \$
21.1	Were any assets reported in this statement subject to a contractual obligation to transfer to another party without the reported in the statement?	ne liabili	ty for such obligation being	Yes ( ) No (X)
21.2	<b>7.</b> ,,	21.22 21.23	Rented from others Borrowed from others Leased from others Other	\$ \$
22.1	Does this statement include payments for assessments as described in the Annual Statement Instructions other than guaranty fund or guaranty association assessments?			Yes ( ) No (X)
22.2		22.22	Amount paid as losses or risk adjustment Amount paid as expenses Other amounts paid	\$ \$ \$
23.1	Does the reporting entity report any amounts due from parent, subsidiaries or affiliates on Page 2 of this statement	?		Yes ( ) No (X)
23.2	If yes, indicate any amounts receivable from parent included in the Page 2 amount:			\$

### INVESTMENT

24.01	Were all the stocks, bonds and other securities owned December 31 of current y reporting entity on said date? (other than securities lending programs addressed	vear , over which the reporting entity has exclusive control , in the actual possession of the 1 in $24.03)$	Yes ( ) No (X)
24.02	If no , give full and complete information relating thereto: United States Treasury Bill on deposit with: State of Maine in the amount of \$109 and the State of New Hampshire in the amount \$499,787.	9,956	
24.03	off-balance sheet. (an alternative is to reference Note 17 where this information	g value for collateral and amount of loaned securities, and whether collateral is carried on or is also provided)	
24.04	Does the Company's security lending program meet the requirements for a confo		Yes ( ) No ( ) N/A (X
24.05	If answer to 24.04 is YES, report amount of collateral for conforming programs.		\$
24.06	If answer to 24.04 is NO, report amount of collateral for other programs.		\$
24.07	Does your security lending program require 102% (domestic securities) and 105	% (foreign securities) from the counterparty at the outset of the contract?	Yes ( ) No ( ) N/A (X
24.08	Does the reporting entity non-admit when the collateral received from the counter	erparty falls below 100%?	Yes ( ) No ( ) N/A (X
24.09	Does the reporting entity or the reporting entity's securities lending agent utilize securities lending?	the Master Securities Lending Agreement (MSLA) to conduct	Yes ( ) No ( ) N/A (X
24.10	For the reporting entity's security lending program, state the amount of the follow	wing as of December 31 of the current year:	
	24.101 Total fair value of reinvented collateral assets reported on Schedule DL,	Parts 1 and 2	\$
	24.102 Total book adjusted/carrying value of reinvested collateral assets reported	ed on Schedule DL, Parts 1 and 2	\$
	24.103 Total payable for securities lending reported on the liability page		\$
25.1	Were any of the stocks, bonds or other assets of the reporting entity owned at De or has the reporting entity sold or transferred any assets subject to a put option or subject to Interrogatory 21.1 and 24.03)	ecember 31 of the current year not exclusively under the control of the reporting entity, ontract that is currently in force? (Exclude securities	
	Subject to interrogatory 21. Faira 24.00)		Yes (X) No ( )
25.2	If yes, state the amount thereof at December 31 of the current year:	25.21 Subject to repurchase agreements 25.22 Subject to reverse repurchase agreements 25.23 Subject to dollar repurchase agreements 25.24 Subject to reverse dollar repurchase agreements 25.25 Pledged as collateral 25.26 Placed under option agreements 25.27 Letter stock or securities restricted as to sale 25.28 On deposit with state or other regulatory body 25.29 Other	\$

## INVESTMENT

25.3	For category	(25.27)	provide the following:
------	--------------	---------	------------------------

	1 Nature of Restriction			2 Description	3 Amount
26.1	Does the reporting entity have any hedging transa	ctions reported on Schedule DB?			Yes ( ) No (X)
26.2	If yes, has a comprehensive description of the he If no, attach a description with this statement.	dging program been made available	to the domiciliary state?		Yes ( ) No ( ) N/A (
27.1	Were any preferred stocks or bonds owned as of into equity?	December 31 of the current year ma	andatorily convertible into equity, or	, at the option of the issuer, convertible	Yes ( ) No (X)
27.2	If yes, state the amount thereof at December 31 of	of the current year.		\$	
28.	Excluding items in Schedule E - Part 3 - Special D deposit boxes, were all stocks, bonds, and other in accordance with Section 1, III General Examina Condition Examiners Handbook?	securities, owned throughout the c	current year held pursuant to a custo	odial agreement with a gualified bank or trust compan	y Yes ( ) No (X)
	Condition Examiners Handbook!				Tes ( ) NO (A)
28.01	For agreements that comply with the requirements	of the NAIC Financial Condition Ex	aminers Handbook, complete the fo	ollowina:	
	1			2	
	Name of Custodian(s)			ian's Address	
eyBa D Ba	nc Capital Markets, Inc. nk, N. A.	127 Public Square, Cleveland, Or TD Wealth, Institutional Trust, 10	1 44114-1306 06 Astoria Boulevard, Cherry Hill, I	NJ 08034	
28.02	For all agreements that do not comply with the req	uirements of the NAIC Financial Co	ndition Examiners Handbook, provi	de the name, location and a complete explanation:	
	1 Name(s)		2 cion(s)	3 Complete Explanation (s)	
D Baı				. The custodial agreement did not satisfy the handbo	
				. mended language. The account was closed on 07/	Z41 1Z

## INVESTMENT

04 If yes, give full and complete information relation	ng thereto:			
1 Old Custodian	2 New Custodian	3 Date of Change		4 ason
Identify all investment advisors, broker/dealers authority to make investments on behalf of the r	or individuals acting on behalf of beporting entity:	proker/dealers that have access to the	ne investment accounts, handle securities	s and have
1 Central Registration Depository Numl	por(e)	2 Name		3 Address
Certifal Negistration Depository Numi	Jei (5)	Name		Audiess
Does the reporting entity have any diversified mu Commission (SEC) in the Investment Company A	tual funds reported in Schedule D Act of 1940 [Section 5 (b) (1)])?	, Part 2 (diversified according to the	Securities and Exchange	Yes ( )
Does the reporting entity have any diversified mu Commission (SEC) in the Investment Company A	tual funds reported in Schedule D Act of 1940 [Section 5 (b) (1)])?	, Part 2 (diversified according to the	Securities and Exchange	Yes ()
		, Part 2 (diversified according to the		Yes() 3 djusted Carrying Value
If yes, complete the following schedule:		2		3
If yes, complete the following schedule:  1 CUSIP Number		2		3
If yes, complete the following schedule:  1 CUSIP Number		2		3
If yes, complete the following schedule:  1 CUSIP Number		2		3
If yes, complete the following schedule:  1 CUSIP Number		2		3
If yes, complete the following schedule:  1 CUSIP Number		2		3
If yes, complete the following schedule:  1 CUSIP Number		2		3
If yes, complete the following schedule:  1 CUSIP Number		2		3
If yes, complete the following schedule:  1 CUSIP Number		2		3
If yes, complete the following schedule:	Nar	2		3
If yes, complete the following schedule:  CUSIP Number  9 - Total	Nar	ne of Mutual Fund	Book/Ad	3
If yes, complete the following schedule:  1 CUSIP Number  9 - Total  For each mutual fund listed in the table above, co	omplete the following schedule:	ne of Mutual Fund	Book/Ad	3 djusted Carrying Value

### INVESTMENT

30. Provide the following information for all short-term and long-term bonds and all preferred stocks. Do not substitute amortized value or statement value for fair value.

	1 Statement (Admitted) Value	2 Fair Value	3 Excess of Statement over Fair Value (-) , or Fair Value over Statement (+)
30.1 Bonds	\$ 609,743	\$ 609,847	\$ 104
30.2 Preferred stocks	\$	\$	\$
30.3 Totals	\$ 609,743	\$ 609,847	\$ 104

30.4	Describe the sources or methods utilized in determining the fair values:	
31.1	Was the rate used to calculate fair value determined by a broker or custodian for any of the securities in Schedule D?	Yes ( ) No (X
31.2	If the answer to 31.1 is yes, does the reporting entity have a copy of the broker's or custodian's pricing policy (hard copy or electronic copy) for all brokers or custodians used as a pricing source?	Yes ( ) No (
31.3	If the answer to 31.2 is no, describe the reporting entity's process for determining a reliable pricing source for purposes of disclosure of fair value for Schedule D:	
32.1	Have all the filing requirements of the Purposes and Procedures Manual of the NAIC Securities Valuation Office been followed?	Yes (X) No (
32.2	If no, list exceptions:	

## OTHER

33.1	Amount of p	ayments to Trade Associations, service organizations and statistical or Rating Bureaus, if any?		\$ 1,391
33.2	List the nam organization	e of the organization and the amount paid if any such payment represented 25% or more of the total payments to trades and statistical or rating bureaus during the period covered by this statement.	e associations, service	
		1 Name	2 Amount Paid	
		America's Health Insurance Plans	\$ 1,391	
			\$	
			\$	
			\$	
34.1 34.2	List the nam	ayments for legal expenses, if any?  e of the firm and the amount paid if any such payment represented 25% or more of the total payments for legal expens his statement.	ses during the period	\$ 56,063
		1	2	
		Name	Amount Paid	
		Name	Amount Paid	
		Name  Verrill Dana, LLP	Amount Paid \$	
		Verrill Dana, LLP	Amount Paid \$	
35.1 35.2	·	Name  Verrill Dana, LLP	Amount Paid \$	\$
	·	Name  Verrill Dana, LLP  ayments for expenditures in connection with matters before legislative bodies, officers or departments of government,	Amount Paid \$	
	·	Name  Verrill Dana, LLP  ayments for expenditures in connection with matters before legislative bodies, officers or departments of government, e of the firm and the amount paid if any such payment represented 25% or more of the total payment expenditures in codies, officers or departments of government during the period covered by this statement.	Amount Paid \$	
	·	Name  Verrill Dana, LLP  ayments for expenditures in connection with matters before legislative bodies, officers or departments of government, e of the firm and the amount paid if any such payment represented 25% or more of the total payment expenditures in codies, officers or departments of government during the period covered by this statement.	Amount Paid \$	
	·	Name  Verrill Dana, LLP  ayments for expenditures in connection with matters before legislative bodies, officers or departments of government, e of the firm and the amount paid if any such payment represented 25% or more of the total payment expenditures in codies, officers or departments of government during the period covered by this statement.	Amount Paid \$	
	·	Name  Verrill Dana, LLP  ayments for expenditures in connection with matters before legislative bodies, officers or departments of government, e of the firm and the amount paid if any such payment represented 25% or more of the total payment expenditures in codies, officers or departments of government during the period covered by this statement.	Amount Paid \$	

## **GENERAL INTERROGATORIES**

## PART 2 - HEALTH INTERROGATORIES

1.1	Does the reporting entity have any direct Medicare Supplement Insurance in force?	Yes ( ) No (X)
1.2	If yes, indicate premium earned on U.S. business only.	\$
1.3	What portion of Item (1.2) is not reported on the Medicare Supplement Insurance Experience Exhibit?	\$
	1.31 Reason for excluding:	
4.4	Latinate converted to an advantage of the table to Constitute and to Other Microsoft industrial in the 14.00 shows	•
	Indicate amount of earned premium attributable to Canadian and/or Other Alien not included in Item (1.2) above	\$
	Indicate total incurred claims on all Medicare Supplement insurance.	\$
1.0	Individual policies:  Most current three years:  1.61 Total premium earned 1.62 Total incurred claims 1.63 Number of covered lives All years prior to most current three years: 1.64 Total premium earned 1.65 Total incurred claims 1.66 Number of covered lives	\$ \$ \$
1.7	Group polices:  Most current three years: 1.71 Total premium earned 1.72 Total incurred claims 1.73 Number of covered lives All years prior to most current three years: 1.74 Total premium earned 1.75 Total incurred claims 1.76 Number of covered lives	\$ \$ \$
2.	Health Test:    1	
3.1	Has the reporting entity received any endowment or gift from contracting hospitals, physicians, dentists, or others that is agreed will be returned when, as and if the earnings of the reporting entity permits?	Yes ( ) No (X)
3.2	If yes, give particulars:	
4.1	Have copies of all agreements stating the period and nature of hospitals', physicians', and dentists' care offered to subscribers and dependents been filled with the appropriate regulatory agency?	Yes (X) No ( )
4.2	If not previously filed, furnish herewith a copy (ies) of such agreement(s). Do these agreements include additional benefits offered?	Yes ( ) No (X)
5.1	Does the reporting entity have stop-loss reinsurance?	Yes (X) No ( )
5.2	If no, explain:	
5.3	Maximum retained risk (see instructions)  5.31 Comprehensive Medical 5.32 Medical Only 5.33 Medicare Supplement 5.34 Dental & Vision 5.35 Other Limited Benefit Plan 5.36 Other	\$
6.	Describe arrangement which the reporting entity may have to protect subscribers and their dependents against the risk of insolvency including hold harmless provisions, conversion privileges with other carriers, agreements with providers to continue rendering services, and any other agreements:	
7.1	Does the reporting entity set up its claim liability for provider services on a service date basis?	Yes (X) No ( )
7.2	If no, give details:	
8.	Provide the following information regarding participating providers:	
	8.1 Number of providers at start of reporting year	6,180
	8.2 Number of providers at end of reporting year	
9.1	Does the reporting entity have business subject to premium rate guarantees?	Yes ( ) No (X)
9.2	If yes, direct premium earned:  9.21  9.21  Business with rate guarantees between 15-36 months 9.22  Business with rate guarantees over 36 months	

## **GENERAL INTERROGATORIES (Continued)**

### PART 2 - HEALTH INTERROGATORIES

10.1	Does the reporting entity have Incentive Po	ool, Withhold, or Bonus Arrangem	ents in its provider contracts?	Yes (X) No ( )
10.2	If yes:		Maximum amount payable bonuses Amount actually paid for year bonuses Maximum amount payable withholds Amount actually paid for year withholds	\$
11.1	Is the reporting entity organized as:	11.13	A Medical Group / Staff Model, An Individual Practice Association (IPA), or A Mixed Model (combination of above)?	Yes ( ) No (X) Yes ( ) No (X) Yes (X) No ( )
11.2	Is the reporting entity subject to Minimum N	Net Worth Requirements?		Yes (X) No ( )
11.3	If yes, show the name of the state requiring	g such net worth.		Mair
11.4	If yes, show the amount required.			\$ 12,290,388
11.5	Is this amount included as part of a conting	gency reserve in stockholder's equi	ty?	Yes ( ) No (X)
11.6	If the amount is calculated, show the calcu	ulation		
	An amount egual to the Company A			
12.1	List service areas in which reporting entity is			
		1		
		Name of Service	e Area	
		State of Maine		
13.1	Do you act as a custodian for health saving	gs accounts?		Yes ( ) No (X)
13.2	If yes, please provide the amount of custoo	dial funds held as of the reporting o	date.	\$
13.3	Do you act as an administrator for health sa	avings accounts?		Yes ( ) No (X)
13.4	If yes, please provide the balance of the fu	ınds administered as of the reporti	ng date.	\$

## **FIVE - YEAR HISTORICAL DATA**

	1	2	3	4	5
	2012	2011	2010	2009	2008
BALANCE SHEET (Page 2 and Page 3)					
Total admitted assets (Page 2, Line 28)	31,645,902	22,366,041	17,581,025	6,060,161	4,049,127
2. Total liabilities (Page 3, Line 24)	17,749,685	12,955,265	12,323,233	3,849,776	2,245,051
3. Statutory surplus	12,290,388		1,000,000		1,000,000
4. Total capital and surplus (Page 3, Line 33)	13,896,217	9,410,776	5,257,792	2,210,385	1,804,076
INCOME STATEMENT (Page 4)					
5. Total revenues (Line 8)	132,098,338	86,989,481	43,018,578	16,407,224	6,550,79 <sup>-</sup>
6. Total medical and hospital expenses (Line 18)	122,392,045	83,399,291	40,070,563	12,545,495	4,956,249
7. Claims adjustment expenses (Line 20)	2,644,702	2,221,664	805,166	373,887	87,140
8. Total administrative expenses (Line 21)	14,305,703	13,221,643	7,579,343	4,098,518	2,663,044
9. Net underwriting gain (loss) (Line 24)	(7,244,112)	(11,853,117)	(5,436,494)	(610,676)	(1,155,64
10. Net investment gain (loss) (Line 27)	18,164	35,566		25,299	82,340
11. Total other income (Line 28 plus Line 29)					
12. Net income or (loss) (Line 32)	(7,225,948)	(11,817,551)	(5,419,562)	(585,377)	(1,073,30
CASH FLOW (Page 6)					
13. Net cash from operations (Line 11)	(7,530,893)	(10,737,212)	2,060,988	1,028,096	(363,473
RISK-BASED CAPITAL ANALYSIS					
14. Total adjusted capital	13,896,217	9,410,776	5,257,792	2,210,385	1,804,07
15. Authorized control level risk-based capital	6,145,194	4,479,841	2,515,215	954,880	384,76
ENROLLMENT (Exhibit 1)					
16. Total members at end of period (Column 5, Line 7)	18,394	12,836	6,703		
17. Total members months (Column 6, Line 7)	199,950	142,392	72,990	28,004	
OPERATING PERCENTAGE (Page 4) (Item divided by Page 4, sum of Line 2, Line 3, and Line 5) X 100.0					
18. Premiums earned plus risk revenue (Line 2 plus Line 3 plus Line 5)	100.0	100 0	100 0	100 0	
19. Total hospital and medical plus other non-health (Line 18 plus Line 19)					75.
20. Cost containment expenses					
21. Other claims adjustment expenses					
22. Total underwriting deductions (Line 23)					
23. Total underwriting gain (loss) (Line 24)					
UNPAID CLAIMS ANALYSIS (U and I Exhibit, Part 2B)					·
24. Total claims incurred for prior years (Line 13, Column 5)	12,571.856	9.447.218	1.957.105	909,653	461,334
25. Estimated liability of unpaid claims of prior year (Line 13, Column 6)			2,582,112		531,37
INVESTMENTS IN PARENT, SUBSIDIARIES, AND AFFILIATES					
26. Affiliated bonds (Schedule D Summary, Line 12, Column 1)					
27. Affiliated preferred stocks (Schedule D Summary, Line 18, Column 1)					
28. Affiliated common stocks (Schedule D Summary, Line 24, Column 1)					
29. Affiliated short-term investments (subtotal included in Schedule DA Verification, Column 5, Line 10)					
30. Affiliated mortgage loans on real estate					
31. All other affiliated					
32. Total of above Line 26 to Line 31					
33. Total investment in parent included in Line 26 to Line 31 above					

Note: If a party to a merger, have the two most recent years of this exhibit been restated due to a merger in compliance with the disclosure requirements of SSAP No. 3, Accounting Changes and Correction of Errors?

Yes ( ) No ( )

If no, please explain:

## SCHEDULE T - PREMIUMS AND OTHER CONSIDERATIONS

Allocated by States and Territories

						Direct Business C				
States, Etc.		Active Status	2 Accident and Health Premiums	3 Medicare Title XVIII	4 Medicaid Title XIX	5 Federal Employees Health Benefits Program Premiums	6 Life and Annuity Premiums and Other Considerations	7 Property/ Casualty Premiums	8 Total Column 2 Through Column 7	9 Deposit-Ty Contracts
Alabama										
Alaska	AK N									
ArizonaArkansas										
California	CA N									
Colorado										
Delaware	DE   N									
District of Columbia	DC N									
Florida	FL   N	l								
Georgia	HI N									
Idaho										
Illinois	IL N									
Indiana										
Kansas	KS N	l								
Kentucky	KY   N									
Louisiana	LA   N	l		. 132,098,338					. 132,098,338	
Maryland	MD N									
Massachusetts										
Michigan	MI N									
Mississippi	MS N									
Missouri	MO N									
Montana	MT   N									
Nevada	NV N									
New Hampshire	NH L									
New Jersey	NJ N									
New Mexico	NM   N									
North Carolina	NC N	١								
North Dakota										
Ohio	OH N									
Oregon										
Pennsylvania	PA N									
Rhode Island South Carolina	RI N									
South Dakota	SD N									
Tennessee	<u>T</u> N N									
Texas										
Vermont	VT   N									
Virginia	VA N									
WashingtonWest Virginia										
Wisconsin		l								
Wyoming	WY N	١								
American Samoa	AS N	l		I					l .	
Puerto Rico.	PR N	l								
U.S. Virgin Islands	VI   N	١								
Northern Mariana Islands	MP N	l		I						
Canada		X X X								
Subtotal				. 132,098,338						
Reporting entity contributions for										
Employee Benefit Plans Total (Direct Business)		X X X		132 .098 .338						
Total (Direct Dustiless)		, <del>2</del>		. 102,000,000					. 102,000,000	
LS OF WRITE-INS										
				I						
Summary of remaining write-ins for Line 58 fro	m overflow nane									
Total (Line 58001 through Line 58003 plus Line	e 58998)									
(Line 58 above)										
annual an Obsertana I. Discovered in the Control of	an December 1 DO	). (D) D	defend No. 1 1	-::I DDO: (0) 0		A				
censed or Chartered - Licensed Insurance Carrier igible - Reporting Entities eligible or approved to v	or Domiciled RRO write Sumblus Line	ة; (K) Reg s in the sta	jistered - Non-domi ite: (N) None of the	clied KKGs; (Q) Q e above - Not allow	ualified - Qualified ed to write busined	or Accredited Reir	surer;			
.g.s.o Troporting Entition original or approved to t	·		, ,							
	E	xplanation	of basis of allocation	on by states, prem	iums by state, etc					
ompany is licensed in Maine and New Hampshire.	During 2012 po	nromiumo	wara writtan in Nau	v Ham						

<sup>(</sup>a) Insert the number of "L" responses except for Canada and Other Alien.

Martin's Point Health Care, Inc FEIN #01-0353275

State of Maine Incorporated 04/13/1971

Martin's Point Generations, LLC Wholly Owned Subsidiary FEIN #20-4505084 NAIC Code #12545 State of Maine Incorporated 01/10/2006 Martin's Point Community Health Administrators, LLC Wholly Owned Subsidiary FEIN #80-0647782 State of Maine Incorporated 09/29/2010 Martin's Point Community
Health Plans, Inc. Wholly
Owned Subsidiary FEIN
#80-0647785 State of
Maine Incorporated
09/29/2010

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